

CHRYSLER and GM
June 9, 2009

For those of you who are going to continue on in the used car business, enclosed is a Memo furnished by Marty Murphy of the Automobile Dealers Association of Indiana dealing with legal issues in converting from a new car dealership to a used car dealership. Even though the memo is directed towards Chrysler dealers, we are assuming that the same is going to apply to non-continuing GM dealers.



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FROM: Marty Murphy, Executive Vice President

SUBJECT: **Conversion of New-Car Dealership to Used-Car Dealership**

The ADAI and Secretary of State's Dealer Services Division have been discussing the recent events leading to the Chrysler bankruptcy and it's impact on the dealers selected to lose their Chrysler franchises. The discussions led to the following agreement regarding those "Chrysler Only" dealers who could not continue as a franchised licensed dealer and wished to become a licensed used-car dealer.

If you wish to continue business as a licensed used-car dealer, you must do the following:

1. Complete and submit the enclosed Motor Vehicle Business License Application with the \$30 license fee.
2. Complete and submit the enclosed Application for Dealer License Plates with the appropriate fee.
3. Surrender your current metal dealer license plates – "A" series or "M" series.
4. Submit a listing of the control numbers for your remaining cardboard (Interim) license plates.

Mail the above materials to the SOS Dealer Services Division.

The SOS Dealer Services has agreed to expedite these applications and forego any zoning approvals, pictures, or pre-licensing inspections as long as your new used-car business will remain in the same business location. You will need to submit proof of insurance under your new business name.

NOTE: Please contact your accountants to check for any IDOR requirements concerning your business activity changes prior to application for your new dealer business license. Any new information should be listed on your new business license application.

If you have any further questions about this matter in general, contact Cindy Wagner at ADAI. If you have questions regarding the processing of your application once submitted, please contact _____ at the SOS Dealer Services Division at _____.